



*Italian Agency for  
Development Cooperation*  
NAIROBI OFFICE

Nairobi, 25/08/2025

**Request for Expression of Interest (EOI) for Consultancy Services - NOTICE N. 02 of 2025**

**EOI Title: “Advise, design and training on implementation of reforestation, agroforestry systems and improved cookstove to be submitted in a registered carbon credit trade project in Kenya”.**

**This Expression of Interest is strictly open only to companies and legally registered entities (legal persons). Individual consultants or natural persons are not eligible to apply.**

**1. Introduction**

The purpose of this Expression of Interest is to:

- Conduct a market survey to identify qualified consultancy firms with expertise in the rules and procedures of carbon certification bodies, experience in carbon project registration in Kenya, and a solid track record in carbon project formulation and relevant training.
- Prepare a shortlist for possible future simplified or negotiated procedures for the award of consultancy contracts under the projects mentioned below, identifying firms capable of delivering the required services.

The Italian Agency for Development Cooperation (AICS) funded the project **Restoration and Sustainable Management of Cherangany Forest Ecosystems for Climate Change Resilience and Improved Livelihoods AID 12741/01/1**. Through this project, AICS aims to contribute to the Tree Growing Fund by providing financial support to the National Environmental Trust Fund (NETFUND), the financial agency of the Ministry of Environment and Forests. The goal is to accelerate Kenya’s achievement of 10% national forest cover and to promote strategies that effectively address climate change.

The initiative will focus on the Cherangany Water Tower, one of Kenya’s five strategically important forest ecosystems, where environmental restoration and forest protection activities will be implemented. These efforts will contribute to Kenya’s **Nationally Determined Contribution (NDC)** and the implementation of its green agenda. The project will benefit two counties, West Pokot and Elgeyo Marakwet, as well as neighbouring areas connected to these ecosystems.

The initiative includes the following key activities: i) Strengthening Forest governance, ii) Enhancing the production capacity of certified, high-quality seedlings, iii) Piloting and disseminating appropriate technologies for tree cultivation and environmental restoration, and iv) Raising awareness and mobilizing communities and the private sector to ensure active participation in



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forest management. Forest governance structures will be strengthened to enhance the capacity of national and county agencies in protecting and managing forest resources. These actions will promote the sustainable management of natural resources, leading to increased tree cover, the restoration of degraded areas, and a consequent reduction in CO<sub>2</sub> emissions or stocking of CO<sub>2</sub>.

**Pre-qualified firms identified through this Expression of Interest (EOI) may be invited to participate in a future simplified or negotiated procedure for the award of a consultancy contract. Possible activities to be included in the scope of the future service tender are:**

1. To develop one or more projects to offset carbon emissions (e.g.: improved cookstoves, methane digestors), stock carbon (e.g.: rangeland management and fodder sowing, agroforestry and trees planting, incorporating carbon in the soil, forest restoration).
2. Delivery of capacity-building through on-the-job training for project developers within the implementing agency.
3. Framing of carbon project types (e.g. tree planting, rangeland management, cookstoves. renewable energy) within Kenya's legal and policy context (e.g.: carbon regulations, NDCs, Paris Agreement Article 6) to support context-appropriate decisions.
4. Provision of technical advice to NETFUND on the formulation and submission of one or more projects on forestry restoration, rangeland management, agroforestry system, improved cookstoves whose design is eligible for registration in Kenya and for Carbon projects Registration bodies (e.g.: Verra, Gold Standard, Plan Vivo etc.).

## **2. Requirements for Pre-Qualification**

The interested candidate shall submit the following documents:

- KRA PIN Registration (for Kenyan legal person)
- VAT Registration and/or Fiscal Code Registration (for non-Kenyan legal person)
- TAX Compliance Certificate (for Kenyan legal person)
- Filled Annex\_1 Application form.
- Filled Annex\_2 Declaration on Honor on exclusion criteria.
- Valid ID card of a Company Legal Representative.
- Signed Annex\_3 Data Protection Regulation.
- Profile of the consultancy firm.
- Brief justification of why the consultancy firm believes it is well-equipped to provide the requested service.
- Curriculum Vitae of key professional staff to be involved in the consultancy, including:
  - An overview of the organizational structure showing functional units and reporting lines;
  - A list of the company's directors, including their contact details (addresses and phone numbers);



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- CVs of the directors and other key professional staff.

The above-mentioned documents to fill are available on the following webpage:

[Portale Trasparenza Agenzia Italiana per la Cooperazione allo Sviluppo - Request for Expression of Interest \(EOI\) for Advisory, Design and Training on Reforestation, Agroforestry and Clean Cookstoves under a Registered Carbon Credit Project in Kenya - Notice N. 02 of 2025](#)

### 3. Submission of Expression of Interest

Interested companies must submit a single digital file (PDF format) by email only to the following address: [procurement.nairobi@aics.gov.it](mailto:procurement.nairobi@aics.gov.it), not later than 20/10/2025. No physical copies are required. Submissions sent to any other address or in hard copy form will not be considered.

### Important Notes

- This is **not a procurement procedure**, but a preliminary market consultation.
- AICS reserves the right to modify, postpone, or cancel this notice at any time.
- Only shortlisted candidates may be invited to the subsequent simplified or negotiated procedure.
- The shortlisted candidates will be included in the list for a **maximum of three (3) years**.
- Please note that this request for Expression of Interest does not involve any ranking, scoring, or merit-based classification.